

SDM's Top Systems Integrators

1996 Rank	Company/City & State	Gross Revenue 1995 (millions)	Systems Installed 1995	Year Founded	Full-time Employees	Branch Locations
1	Castle Systems Inc. Arlington, Va.	\$41.5	3,000	1972	300	New York, Chicago; Los Angeles; Philadelphia; Dallas; Houston; Washington, D.C.; Sydney, Australia
2	Pinkerton Systems Integration Walnut Creek, Calif.	\$32.5	2,100	1973	248	Seattle; Portland, Ore.; Walnut Creek and Brea, Calif.; Phoenix; Cincinnati; Columbus, Toledo, and Cleveland, Ohio; Indianapolis; Louisville, Ky.; Benton Harbor, Mich.; Atlanta; Charlotte, N.C.; Greenville, S.C.
3	RFI Security Inc. San Jose, Calif.	\$21.2	5,000	1983	275	Beaverton, Ore.; Bellevue, Wash.; Whittier, Calif.
4	MSI Security Systems Inc. Kearny, N.J.	\$20	400	1972	25	Spartanburg, S.C.
5	National Security Systems Inc. Manhasset, N.Y.	\$15.2	25	1958	27	Port Washington, N.Y.
6	Chubb Security Systems Austin, Texas	\$14 ^e	n/a	n/a	n/a	San Antonio, Houston, and Dallas
7	Signacon Controls Inc. Elmsford, N.Y.	\$9.5	n/a	1965	49	Westchester, Albany, Syracuse, Rochester, and Buffalo, N.Y.
8	Douglas Roesch Communications Los Angeles	\$8.2	210	1957	62	
9	Controlled Access Inc. Moorestown, N.J.	\$7.5	175	1974	64	Manhattan, and Queens, N.Y.
10	Foreline Security Tampa, Fla.	\$7.3	300	1961	75	Miami, and Orlando, Fla.
11	DEI Integrated Security & Control Systems, Baltimore	\$5.8	300	1964	52	Richmond, Va.
12	Delta Audio-Visual Security Inc. Hartman, La.	\$5.6	200	1945	51	Hattisburg, Miss.; Beaumont, and Houston, Texas
13	Operational Security Systems Inc. Atlanta	\$5.5	112	1972	31	
14	Securus Inc. Denver	\$4.2	450	1969	43	Colorado Springs, and Glenwood Springs, Colo.
15	Protection Bureau, The Lewchland, Pa.	\$4	600	1975	43	
16	D/A Central Inc. Oak Park, Mich.	\$4	15	1957	40	Grand Rapids, and Flint, Mich.
17	Advanced Technology Systems Integrators Corp. Miami	\$4	n/a	1987	11	
18	Tech Systems Inc. Roswell, Ga.	\$4	n/a	1987	30	
19	Security Management Systems Inc. Long Island City, N.Y.	\$3.3	n/a	1978	16	
20	Securtronics Inc. Syracuse, N.Y.	\$2.5	n/a	1972	10	Rochester, N.Y.
21	Electronic Specialists Inc. Las Vegas	\$1.5	26	1982	11	
22	Security Integrations Inc. Menands, N.Y.	\$1	n/a	1992	7	Syracuse, N.Y.

e—estimated n/a—not available