

Largest Project in 2017: \$8.7 Million

Rank by Project Size	Company	Value of Largest Project	2018 Rank
1	Convergent Technologies	\$8,700,000	1

CONVERGINT TECHNOLOGIES' \$8.7 M PROJECT

In 2017, Convergent Technologies executed the first year of a multi-year agreement in which it provided comprehensive operations and maintenance services for a large producer in the Canadian oil sands. Convergent provides day-to-day operation



of facility management systems, scheduled and break-in maintenance, and 24/7 support and response services. Dedicated specialists execute new construction as well as upgrades and project support, providing a full range of services that sustain the client's security and building automation systems. Convergent's innovative solutions reduce operating costs, enhance environmental responsiveness, increase operational efficiencies, and positively impact this client's business on a daily basis.

2	Interface Security Systems Holdings Inc.	\$6,700,000	26
3	Unlimited Technology Inc.	\$6,500,000	10
4	Advanced Electronic Solutions	\$6,100,000	27
5	Security Integrations	\$5,000,000	24
6	3Sixty Integrated	\$4,300,000	49
7	Security By Design Wire Works Business Systems Inc.	\$3,747,000	46
8	Securityhunter Inc.	\$3,137,026	16
9	Integrated Security Technologies	\$3,117,285	23
10	ACT	\$3,045,000	31
11	PASS Security	\$2,900,000	48
12	GSI	\$2,878,000	19
13	Allied Universal Security Systems	\$2,600,000	11
14	Red Hawk Fire & Security	\$2,200,000	4
15	Advanced Cabling Systems	\$2,150,000	22
16	Tech Systems Inc.	\$2,000,000	9
17	Mountain Alarm	\$2,000,000	28
18	SIGNET Electronic Systems Inc.	\$2,000,000	41
19	RedRock Security & Cabling Inc.	\$1,750,000	42
20	MidCo Inc.	\$1,650,000	29
21	TRL Systems Inc.	\$1,600,000	34
22	Entech Sales and Service LLC	\$1,547,320	18
23	LVC Companies Inc.	\$1,485,000	14
24	Wilson Fire	\$1,400,000	77
25	RFI Communications & Security Systems	\$1,300,000	13
26	APL Access & Security Inc.	\$1,300,000	54
27	Engineered Security Systems	\$1,260,000	73
28	Firstline Security Systems Inc.	\$1,240,000	33
29	The Protection Bureau	\$1,238,014	38

30	Sonitrol of Buffalo, Rochester, Toronto	\$1,200,000	87
31	A3 Communications Inc.	\$1,181,326	12
32	Access Systems Integration	\$1,150,000	36
33	Ener-Tel Services I LLC	\$1,000,000	69
34	AFA Protective Systems Inc.	\$900,000	15
35	Sentry Communications & Security	\$875,000	58
36	Minuteman Security Technologies Inc.	\$863,000	30
37	Electronic Security Concepts LLC	\$830,000	65
38	Stone Security	\$778,133	44
39	Intertech Ci	\$723,441	21
40	Scarsdale Security Systems Inc.	\$675,000	71
41	Ollivier Corporation	\$659,098	60
42	Vector Security Inc.	\$577,000	6
43	SCI Inc.	\$560,000	79
44	Per Mar Security Services	\$545,000	25
45	Dallas Security Systems Inc. & DSS Fire Inc.	\$500,000	39
46	Vision Security Technologies	\$500,000	59
47	Apex Integrated Security Solutions Inc.	\$487,000	78
48	CGL Electronic Security Inc.	\$465,000	53
49	Life Safety Engineered Systems Inc.	\$450,000	93
50	Titan Alarm Inc.	\$430,000	86
51	American Alarm & Communications	\$429,239	35
52	New York Security Solutions	\$421,000	89
53	Sonitrol New England	\$374,138	82
54	EMC Security	\$340,000	83
55	Rapid Security Solutions LLC	\$325,000	72
56	Atronic Alarms Inc.	\$305,000	66
57	Habitec Security	\$300,000	96
58	General Security Inc.	\$299,900	99
59	T&R Alarm Systems Inc.	\$280,000	80
60	D/A Central Inc.	\$270,000	70
61	Security Equipment Inc.	\$264,972	37
62	Custom Alarm	\$249,226	67
63	Southeastern Security Professionals LLC	\$244,293	62
64	Bates Security / Sonitrol of Lexington	\$234,689	56
65	Guardian Protection Services	\$222,203	52
66	Moon Security Services Inc.	\$220,000	84
67	Sonitrol SW Ohio	\$202,000	47
68	Strategic Security Solutions	\$199,000	61
69	FE Moran Security Solutions	\$195,663	45
70	ADS Security L.P.	\$189,597	32
71	Will Electronics	\$186,155	57
72	Post Alarm Systems	\$175,000	92
73	Valley Alarm	\$173,557	98
74	Acadiana Security Plus	\$160,000	94
75	Sonitrol Pacific	\$125,964	91
76	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$110,150	75

These 76 security systems integrators reported having the highest-value security projects started in 2017. Note: Five of the top 10 companies did not report their largest project size, as requested by SDM. Projects below \$100,000 are not ranked here.